

# Econ 301: Microeconomic Analysis

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# Equilibrium

# Market Supply

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  - ▶ Guiding principle: equilibrium
- ▶ For now, assume that  $S(p)$  measures how much producers are willing to supply in aggregate at price  $p$ 
  - ▶ Assume  $S(p)$  is upward sloping

# Setting up Equilibrium

- ▶ What do we mean when we say equilibrium?
  - ▶ An agent (consumer or producer) is *best-responding* if they are choosing their best possible action given what everyone else is choosing
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  - ▶ An agent (consumer or producer) is *best-responding* if they are choosing their best possible action given what everyone else is choosing
  - ▶ We are in an *equilibrium* if all agents are best-responding
- ▶ We also assume that agents are *price-takers*
  - ▶ Small agents have negligible market power
  - ▶ We also call this a *competitive equilibrium*
  - ▶ Contrast with monopoly, oligopoly

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- ▶ Consider price  $p = p^*$ 
  - ▶ No suppliers want to raise or lower their prices
  - ▶ No consumers want to enter/leave market

# Equilibrium with Inverse Supply and Demand

- ▶ Recall we could invert demand so that we talked about price as a function of quantity
  - ▶ Call inverse demand  $P_D(q)$
- ▶ We can do the same with supply
  - ▶ Call inverse demand  $P_S(q)$
- ▶ Equilibrium condition then becomes  $P_S(q^*) = P_D(q^*) = p^*$

## Example: Linear Supply and Demand

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$$p^* = \frac{a-c}{b+d}$$

- ▶ Plug in to find  $q^*$ :

$$\begin{aligned} q^* &= a - b \frac{a-c}{b+d} \\ &= \frac{ad+bc}{b+d} \end{aligned}$$

# Equivalence of Inverse Supply and Demand

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- ▶ Plug in to find price:

$$p^* = \frac{a - \frac{ad+bc}{b+d}}{b} = \frac{ab + ad - ad - bc}{b(b+d)} = \frac{a-c}{b+d}$$

# Example: Horizontal and Vertical Supply

- ▶ Vertical (fixed) supply
  - ▶ Producers willing to supply the same amount  $\hat{q}$  at any price
  - ▶ Supply curve is vertical at  $\hat{q}$
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  - ▶ In equilibrium, price is fixed by supply side ( $p^* = \hat{p}$ ) but quantity determined by demand
- ▶ In general,  $p^*$  and  $q^*$  determined jointly by supply and demand

# Vertical and Horizontal Supply Graphically

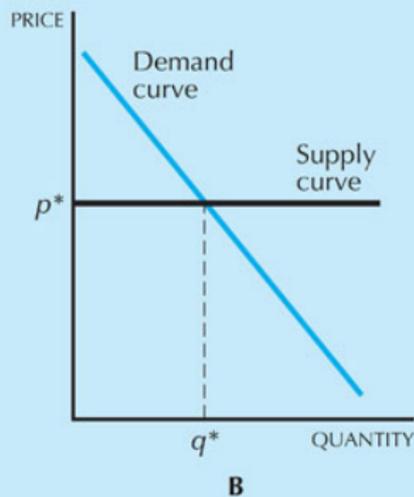
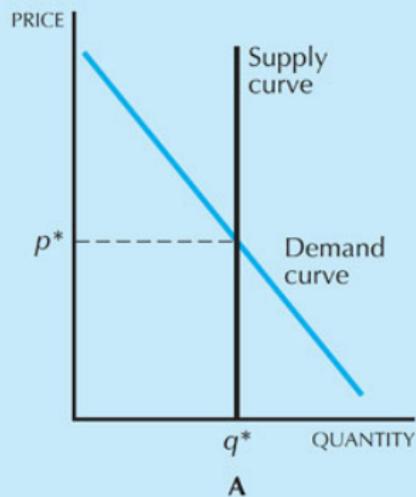


Figure  
16.1

# Taxes and Deadweight Loss

# Taxes

- ▶ A tax on an item means that consumers pay a different price than producers receive for the good
  - ▶ We say taxes introduce a *wedge* between prices
  - ▶ Now two prices where there was one before
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- ▶ However, shape of supply and demand curves will affect who is made worse-off by taxes

# Equilibrium Effect of a Quantity Tax

- ▶ Under a quantity tax, we have different prices ( $p_D^*$  and  $p_S^*$ ) but same quantity bought and sold
- ▶ Therefore, equilibrium now has two conditions:
  1.  $D(p_D^*) = S(p_S^*)$
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- ▶ We can combine this to one equation:

$$D(p_S^* + t) = S(p_S^*)$$

- ▶ Alternatively, we can work with inverse demand and supply, in which case equilibrium condition is

$$P_D(q^*) = P_S(q^*) + t$$

- ▶ Graphically, we search for the quantity where demander's price and supplier's price are separated by an amount equal to the tax

# Effect of a Tax Graphically

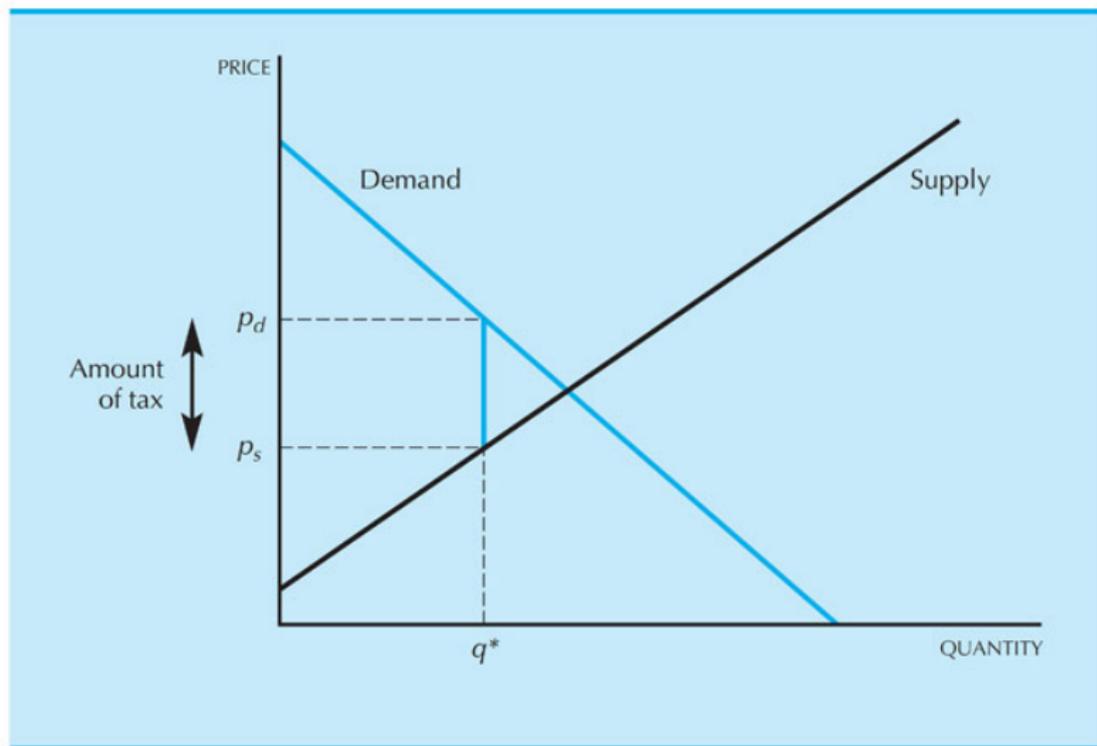


Figure 16.4

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$$q^* = \frac{ad+bc-bdt}{b+d} < \frac{ad+bc}{b+d}$$

# Elasticity of Supply and Producer's Surplus

- ▶ For what follows, we need to introduce supply-side analogues of two big ideas from consumer theory
- ▶ Supply elasticity
  - ▶ Just as with demand, we want to know how much supply changes with price
  - ▶ Define *elasticity of supply* as  $\eta = \frac{p_S}{q_S} \frac{dq_S}{dp_S} \approx \frac{p_S}{q_S} \frac{\Delta q_S}{\Delta p_S}$

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- ▶ Producer surplus
  - ▶ Recall consumer surplus (CS) is area between demand curve and market price
  - ▶ Producer surplus (PS) is defined as area between supply curve and market price
  - ▶ Concerned mostly with changes in surplus:  $\Delta PS$

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- ▶ The *tax revenue* given by

$$TR = tq^* = q^*(p_D^* - p_S^*)$$

- ▶ The *deadweight loss* of the tax is the sum of change in surplus, minus the tax revenue

$$DWL = |\Delta TS| - TR$$

# Tax Revenue and Deadweight Loss

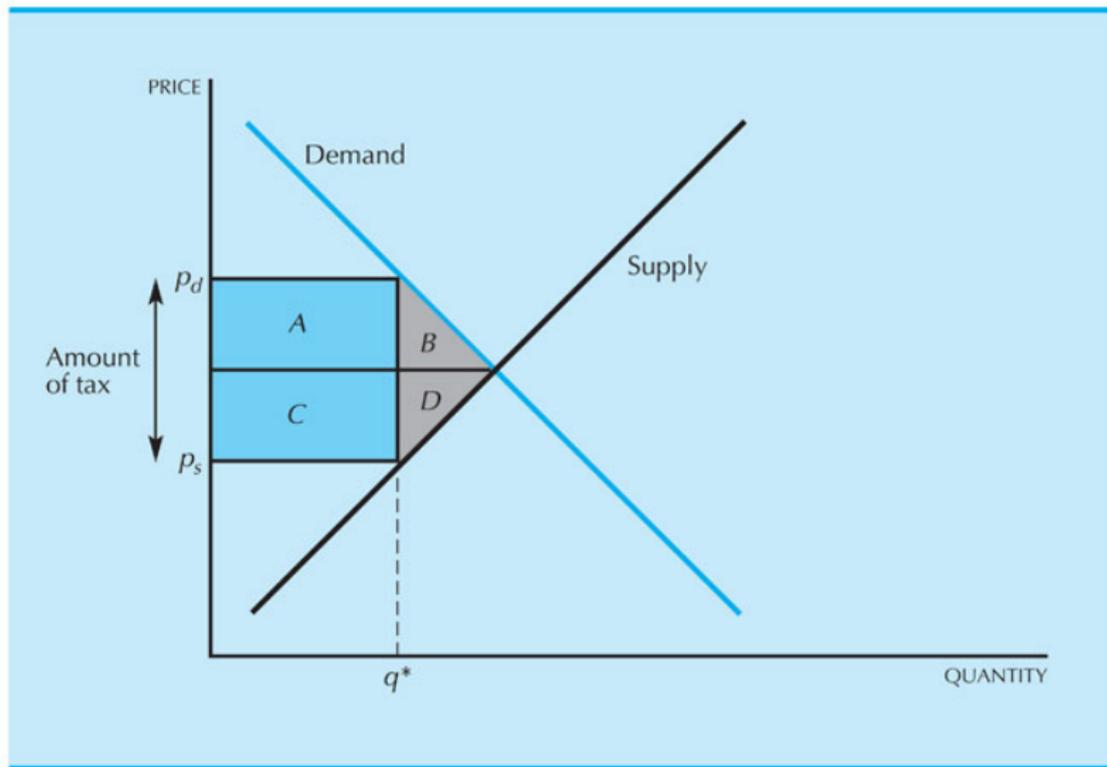


Figure  
16.7

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  - ▶ So tax raised consumer price to  $p_D^* = \hat{p} + t$
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  - ▶ Note that supply is perfectly elastic in this case
- ▶ What is the effect of a quantity tax when we have vertical supply?
  - ▶ Must have demand unchanged
  - ▶ Therefore producer price must drop by  $t$
  - ▶ Consumer price unaffected
  - ▶ So tax burden borne entirely by producers
  - ▶ Note that supply is perfectly inelastic in this case

# Effect of a Tax On Horizontal and Vertical Supply

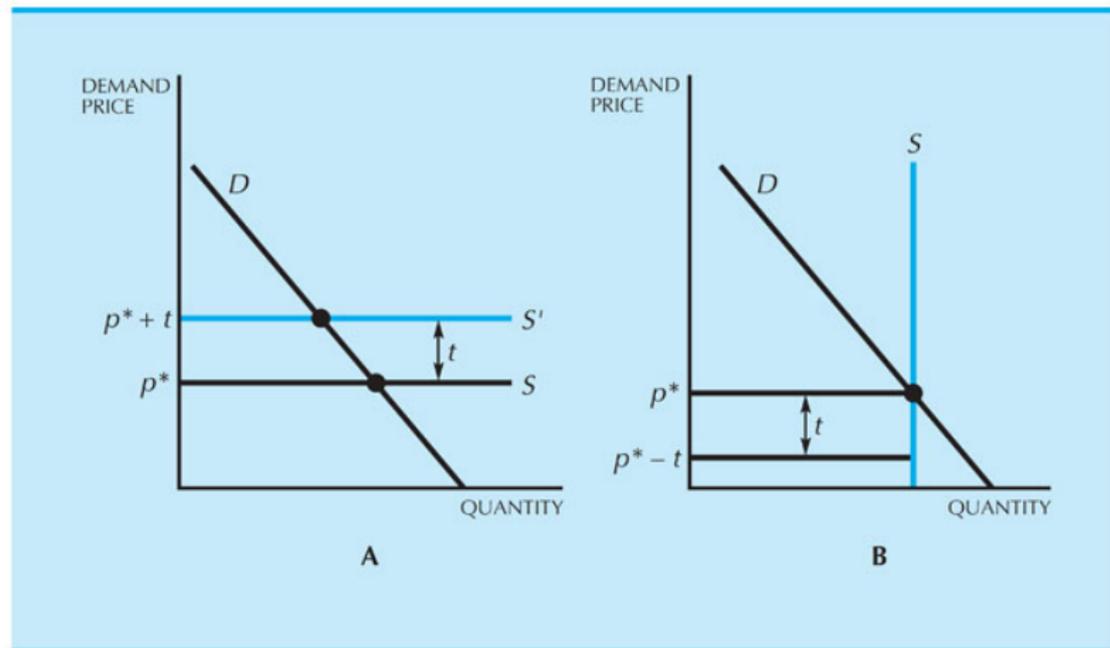


Figure  
16.5

# Tax Burden in General

- ▶ We need a way to compare change in consumer price and change in producer price before and after tax
- ▶ From our definitions of elasticity:

$$\frac{\Delta q_S}{q_S} = \eta \frac{\Delta p_S}{p_S}$$
$$\frac{\Delta q_D}{q_D} = \epsilon \frac{\Delta p_D}{p_D}$$

- ▶ Note that
  - ▶ Quantities are the same for consumers and producers in both pre- and post-tax equilibria, so  $\frac{\Delta q_S}{q_S} = \frac{\Delta q_D}{q_D}$
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- ▶ Thus we can rearrange to find that

$$\frac{\Delta p_D}{\Delta p_S} = \frac{\eta}{\epsilon}$$

# Relative Tax Burden

- ▶ Can also be shown that

$$\frac{dp_D}{dt} = \frac{\eta}{\eta - \epsilon}$$
$$\frac{dp_S}{dt} = \frac{\epsilon}{\eta - \epsilon}$$

- ▶ Thus the party with the larger elasticity (in magnitude) will bear less of the tax burden
- ▶ Eg When supply is perfectly elastic, tax burden entirely on consumers